



## SAIC SA - Managed Business Services



## Company Profile



Print Solutions || Telephony || Connectivity || CCTV || Alternative Power  
[www.saicgroup.co.za](http://www.saicgroup.co.za)



# WHY CHOOSE SAIC?

A SINGLE POINT OF CONTACT FOR  
YOUR MANAGED BUSINESS  
SOLUTION NEEDS

Let us show you what our team of professionals  
can do for you and your business.

## MANAGED BUSINESS SOLUTIONS

No matter what business you have, our team can do everything from scratch.



 **MANAGED PRINT**



 **COMMUNICATIONS**



 **CCTV**



 **CONNECTIVITY**



 **ALTERNATIVE  
POWER**

# GET TO KNOW US

## WHO ARE WE?

At SAIC SA, we are committed to providing exceptional managed business services that empower our clients to operate with efficiency, productivity, and sustainability. With over 35 years of experience, we specialize in Multifunctional Printers, Communications, CCTV, Connectivity, and Alternative Power Solutions. Our goal is to continue expanding our national footprint within the managed business services industry by delivering high-quality, innovative solutions that meet the ever-changing needs of our clients. We strive to foster long-lasting partnerships with our clients and deliver exceptional customer service, technical expertise, and value. At SAIC SA, we are dedicated to providing our clients with the tools they need to succeed in today's fast-paced business environment



SAIC Southern Africa is one of the largest suppliers of Digital Printers into the South African Market and is proud to have received the Technical Excellence award for Technical Ability in South Africa.

Today the SAIC Group is proud to provide its corporate base of client's services Ranging from; the installation and networking of Olivetti, Kyocera, Konica Minolta, Canon and Triumph Adler office printers and photocopiers in mono and full colour. Providing a range of PABX equipment from basic cabling of complete office parks, to the full installation and commissioning of state-of-the-art switchboard systems and lower cost of communication via SAIC's Private network. Building developing and servicing of IT requirements, from servers, computers and note books to IT cabling and back bone C.C.T.V and alternative power solutions. Rental, lease and cash options are available on all services provided,

# SAIC Solutions

Managed business services play a crucial role in the modern workplace. They help businesses to streamline their operations, reduce costs, increase productivity, and ultimately grow their bottom line. By outsourcing various aspects of their business to experts, businesses can focus on their core competencies and leave the rest to professionals. SAIC is a leading provider of managed business services, offering a wide range of products and services including Print, Communications, Connectivity, CCTV, Alternative Power, IT and Software, Financing, and Consumables. With our expertise in these areas, SAIC helps businesses to optimize their operations and improve their overall performance. Our offering of customized solutions that are tailored to meet the specific needs of each business, and team of experts who are always on hand to provide support and advice when needed, ensure you receive the best service possible. Thanks to SAIC's managed business services, businesses can enjoy greater efficiency, lower costs, and improved performance, with one point of contact.



## Print

A4/A3 Mono & Colour Printers, A4/A3 Mono & Colour Multifunctional Printers, Refurbished Devices, Print Management Software, Fleet Optimization Software.



## Alternative Energy

Grid Tied Solar Solutions, Hybrid Solar Solutions, Off Grid Solar Solutions, UPS Battery Backup Supply and Installations, Generator Systems, Mobile Monitoring Software.



## Communications

Hosted or On-Premise based IP Telephony Solutions. Desk, IP DECT, Contact Centre, Mobile Applications with MS Teams Integration.



## CCTV

CCTV Hardware and Surveillance, Intrusion Detection, Thermal and Retail Solutions, Access Control, Time and Attendance, Control Room Design and Mobile Solutions.



## Connectivity

High Speed Fibre Solutions, Interbranch Wireless Coverage, SD-WAN Services, Voice and Data.



## Software

Electronic Content Management Software (EDMS), Digital Transformation, POPIA Compliance, Print User Management, Cost Allocation, Secure Release(Pin/Card, Biometrics).



## I.T

Network Infrastructure, Support Services, End-user Hardware, Cloud Services.



## Financing

SAIC Finance has the ability to tailor make financial solutions suited to individual business needs.



## Consumables

Ink, Toner, Paper, Office consumable Requirements.

# Our Partners

## Managed Print Services



Olivetti is a name that is recognized around the world, and is widely acknowledged as a global leader in office automation, computing, and telecommunications. For more than one hundred years, Olivetti has built a reputation as one of the world's most iconic brands, renowned for its rich history, timeless quality, and universal appeal. And today, on every continent, Olivetti is still constantly evolving, its designers at the forefront of the latest breakthroughs in user-orientated technology.

Olivetti products are consistently rated among the world's best, precisely because they are immensely practical, easy to use, and superbly cost-effective. Add features like beautiful design, effortless function, and legendary reliability, and it is easy to see why Olivetti is an obvious first choice.

Triumph-Adler South Africa delivers comprehensive managed document services, systems, and solutions. Triumph-Adler SA is backed by an international network that is synonymous with innovation and intelligent concepts for the workplace of the future. Triumph-Adler South Africa offers an advanced range of products and solutions that enable companies to manage their documents and information automatically in order to achieve business objectives and to remain competitive.



We make your life easier by making your workplace smarter, putting our knowledge to work for your competitive advantage. As a leading innovator for 60 years, we're transforming information management to make businesses more agile, run more efficiently and be more customer-centric.

Print management software that's helping hundreds of millions of people around the globe to minimize waste while having a secure and easy printing experience



## Communication Services



NEC brings together a complete set of expertise and technology to help customers realize a hybrid workplace vision for all kinds of workers - from general collaboration, to specialized knowledge work and skilled field work. Learn how to maximize employee productivity and organizational resilience by enabling secure, seamless and safe working across physical locations, remote offices and everywhere in between.

uCloud Softphone is feature-rich, and developed to work on the UNITY FIRE uCloud suite of products, offering Cloud based PBX functionality with voice and video calling and significantly reduced call rates



# Our Partners

## Alternative Energy Services



Ningbo Deye Inverter Technology Co., Ltd is professional PV inverter manufacturer and Solar On-grid, Grid-tie inverter suppliers in China. Company founded in 2007 with registered capital 205 million RMB(Over 30 million USD), is one of the China's high-tech enterprises and a subsidiary of Deye Group. Factory cover over 15,000m<sup>2</sup> and complete production and testing equipment, Deye has become a major player in the global solar inverter market.

Founded in 2005, JA Solar is a manufacturer of high-performance photovoltaic products. With 12 manufacturing bases and more than 20 branches around the world, the company's business covers silicon wafers, cells, modules and photovoltaic power stations. JA Solar products are available in 135 countries and regions and are used extensively in ground-mounted power plants, commercial & industrial rooftop PV systems and residential rooftop PV systems.



Canadian Solar was founded in 2001 in Canada and is one of the world's largest solar technology and renewable energy companies. It is a leading manufacturer of solar photovoltaic modules, provider of solar energy and battery storage solutions, and developer of utility-scale solar power and battery storage projects with a geographically diversified pipeline in various stages of development.

## CCTV & Security Services



Hikvision is committed to serving various industries through its cutting-edge technologies of machine perception, artificial intelligence, and big data, leading the future of AIoT: through comprehensive machine perception technologies, we aim to help people better connect with the world around them; with a wealth of intelligent products, we strive to identify and satisfy diverse demands by delivering intelligence at your fingertips; through innovative AIoT applications, we are dedicated to empowering every individual to enjoy a better future by building an intelligent world that is more convenient, efficient and secure.

Looking for high performance video surveillance at an affordable price? Check out HiLook - Hikvision's offshoot brand that hits the bullseye for entry-level video surveillance with cost-effective, easy-to-use and reliable products and services for small- and medium-sized projects. Featuring IP, analog, and transmission solutions, HiLook offers ideal choices for a wide range of basic security needs.



At Regal its not just how much you sell but how you sell it that really matters. It's why at every one of our 30 branches around South Africa our staff will go out of their way to help our Customers succeed. Another Regal promise is to only work with world class brands – local or international – that share our obsession with providing the best products with the right support.

We also believe it's only right to use our four decades of experience in the electronic security sector to invest, develop and grow our Customers in the industry. This we achieve by assisting with large projects, transacting across borders and equipping them with the skills to be a success in the electronic security industry

# SAIC Finance

SAIC Finance provides unique and flexible financing solutions that enable productivity and efficiency in businesses. Segments include connectivity, office automation, telecommunication products, security surveillance, IT infrastructure, software and consumables

All-inclusive finance, including hardware breakages, fault response, and upgrades, allows businesses to remain productive and operate smoothly.



With cash often tied up in equipment and setup costs, freedom to make strategic decisions is restricted. Here, financing enables businesses to grow in competitive markets.

With wholly owned finance service and support infrastructure we are able to provide customers with complete 360 turnkey solutions

Customized finance packages with fixed monthly payment structures according to unique needs.



Financing for 100% of all hardware, maintenance, and service costs provides complete peace of mind.

Accounting Benefits:

- Fully tax-deductible
- Avoiding the use of CapEx budgets
- Better returns on net assets
- Flexible and predictable finance terms
- Offers tax advantages
- Increases business profits

# SAIC Service

With SAIC National footprint, you have peace of mind knowing your business will get the best support, no matter the location



-  SAIC Regional Offices
-  SAIC Service Areas



## Support Teams

Every rental agreement has a service plan designed to support specific business requirements



## Sourcing Services

In addition to tailor made solutions, SAIC supplies the best quality brands at competitive prices. The range of independently sourced brands guarantees not only outstanding results but also improves overall performance and productivity. The supply of consumables and accessories for every requirement covers all managed business services essentials.

Consumable Orders: [Consumables@saicgroup.co.za](mailto:Consumables@saicgroup.co.za)

Log Service Calls: [Service@saicgroup.co.za](mailto:Service@saicgroup.co.za)

